## Does it Pay to Get a Reverse Mortgage?

#### Valentina Michelangeli

Boston University

Institute on Computational Economics University of Chicago Wednesday, August 6, 2008

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Does it Pay to Get a Reverse Mortgage?

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Image: A matrix and a matrix

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# Structural Estimation of Life-Cycle Dynamic Problem with Continuous State Variable

- Relevant topic in finance, public economics, IO, marketing
- Computationally challenging
- I solved this model with AMPL:
  - Easy: reduction in coding errors
  - Fast: between 10 and 60 minutes to estimate a dynamic structural model with more than 70,000 variables

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Precise: based on mathematics

#### Simple Life-Cycle Model: One continuous state variable

Backward Solution for the True Value Function

The last period value function is known and equal to  $V_T(W)$ In periods t = 1...(T - 1) the Bellman equation is:

$$V_t(W) = \max_c(u(c)) + \beta EV_{t+1}(W-c))$$

Given  $V_{t+1}$ , the Bellman equation implies, for each wealth level W, three equations that determine the optimal consumption,  $c^*$ ,  $V_t(W)$ , and  $V'_t(W)$ :

- Bellman Equation:  $V_t(W) = u(c^*) + \beta V_{t+1}(RW c^*)$
- Euler Equation:  $u'(c^*) \beta RV'_{t+1}(RW c^*) = 0$
- Envelope Condition:  $V'(W) = \beta R V'(RW c^*)$

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#### Backward Solution for the Approximate Value Function

Choose a functional form and a finite grid of wealth levels
 Time t value function is approximated by

$$V_t(W) = \Phi(W; a_t, \overline{W}_t) = \sum_{k=0}^7 a_{k+1,t} (W - \overline{W}_t)^k$$

 We would like to find coefficients a<sub>t</sub> such that each time t Bellman equation, along with the Euler and Envelope conditions, holds with the Φ approximation

$$\Phi(W; a_t) = \max_c(u(c)) + \beta \Phi_{t+1}(W - c; a_{t+1}))$$

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Outline Simple Life-Cycle Model Reverse Mortgage Model Solution Method Data Results Conclusions	Outline	Simple Life-Cycle Model	Reverse Mortgage	Model	Solution Method	Data	Results	Conclusions
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- Define three set of errors,  $\lambda_t^b \ge 0, \lambda_{i,t}^e \ge 0, \lambda_t^{env} \ge 0$ , that satisfy the following inequalities
- Bellman Error

$$-\lambda_t^b \le \Phi(W_{i,t}; a_t) - [u(c_{i,t}^*) + \beta \Phi_{t+1}(RW_{i,t} - c_{i,t}^*; a_{t+1})] \le \lambda_t^b$$

- Euler Error

$$-\lambda_{i,t}^{e} \leq u'(c_{i,t}^{*}) - \beta R \Phi'(RW_{i,t} - c_{i,t}^{*}; a_{t+1}) \leq \lambda_{i,t}^{e}$$

- Envelope Error

$$-\lambda_t^{\textit{env}} \leq \Phi'(\textit{W}_{i,t};\textit{a}_t) - \beta \Phi'_{t+1}(\textit{RW}_{i,t} - \textit{c}^*_{i,t};\textit{a}_{t+1}) \leq \lambda_t^{\textit{env}}$$

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# Dynamic Programming with Approximation of the Value Function

Minimize the sum of the errors:

$$\textit{Minimize} \sum_{t} \sum_{i} \lambda_{i,t}^{e} + \sum_{t} \lambda_{t}^{b} + \sum_{t} \lambda_{t}^{env}$$

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subject to:

- Bellman error
- Euler error
- Envelope error

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# Dynamic Programming with Approximation of the Value Function in AMPL

- Parameters:  $W_{i,t}, \beta, R$
- Variables of Interest:  $c_{i,t}, a_{k,t}, \lambda_t^b, \lambda_{i,t}^e, \lambda_t^{env}$
- Other Variables:  $u_{i,t}, u_{c;i,t}, W_{i,t}^+, \Phi_{i,t}, \Phi_{W;i,t}, \Phi_{i,t}^+, \Phi_{W;i,t}^+$

The DP problem can be written as:

$$\textit{Minimize} \sum_{t} \sum_{i} \lambda_{i,t}^{e} + \sum_{t} \lambda_{t}^{b} + \sum_{t} \lambda_{t}^{env}$$

subject to:

- Bellman Error

$$-\lambda_t^b \leq \Phi_{i,t} - [u_{i,t} + \beta \Phi_{i,t}^+] \leq \lambda_t^b$$

- Euler Error

$$-\lambda_{i,t}^{e} \leq u_{c;i,t} - \beta R \Phi_{W;i,t}^{+} \leq \lambda_{i,t}^{e}$$

Envelope Error

$$-\lambda_t^{env} \le \Phi_{W;i,t}^+ - \beta \Phi_{W;i,t}^+ \le \lambda_t^{env}$$

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#### AMPL code for a Simple Life-Cycle Model

param nT := 3: #number of time periods param r:=1.04; #interest rate param  $\beta$ :=0.96; #discount factor # Chebychey nodes param xmin {1..nT}; param xmax{it in 1..nT}; param pi:=3.14159265; param nx:=28; # number of nodes param rcheb {i in 1..nx}:=(-cos((2\*i-1)\*pi/(2\*nx)))/cos(((2\*nx-1)/2\*nx)\*pi); #roots param x {i in 1..nx,it in 1..nT }:=0.5\*(rcheblil+1)\*(xmaxlitl-xminlitl)+xminlitl: #nodes param xbar{it in 1..nT}:=(xmin[it]+xmax[it])/2; param nK:=8; #number of points in the polynomial var ax{ik in 1..nK,it in 1..nT-1}; #polynomial coefficients var cons{ix in 1..nx, it in 1..nT-1}>=0.001; #consumption var VV1{ix in 1..nx,it in 2..nT}; #next-period value function var VVprime1 {ix in 1..nx, it in 1..nT}; #derivative of next-period value function var u{ix in 1..nx, it in 1..nT-1} = log(1+cons[ix, it]); #utility function var uprime{ix in 1..nx, it in 1..nT-1}= $1/(1+\cos[ix,it])$ ; #derivative of utility function

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## AMPL code for a Simple Life-Cycle Model

```
# polynomials
# time t
param phi{ik in 1..nK, ix in 1..nx, it in 1..nT-1}=(x[ix,it]-xbar[it])(ik-1); #basis
var poly{ix in 1..nx,it in 1..nT-1}=sum{ik in 1..nK} (ax[ik,it]*philik,ix,it]); #seventh-order polynomial
var fapp{ix in 1..nx,it in 1..nT-1}=poly[ix,it]; #function approximation of value function
param phiprime {ik in 1..nK, ix in 1..nx, it in 1..nT-1}=(ik-1)*(x[ix,it]-xbar[it])(ik-2);
var polyprime{ix in 1..nx,it in 1..nT-1}=sum{ik in 1..nK} (ax[ik, it]*phiprime[ik,ix,it]);
var fappprime{ix in 1..nx,it in 1..nT-1}=polyprime[ix,it]; # derivative
#time t+1
var phi1{ik in 1..nK,ix in 1..nx,it in 2..nT-1}=(r*x[ix,it-1]-cons[ix,it-1]-xbar[it])(ik-1);
var polv1{ix in 1..nx.it in 2..nT-1}=sum{ik in 1..nK} (ax[ik.it]*phi1[ik.ix.it]):
var fapp1{ix in 1..nx,it in 2..nT-1}=poly1[ix,it]; #function approximation of next period value function
var philprime {ik in 1..nK, ix in 1..nx, it in 2..nT-1}=(ik-1)*(r*x[ix,it-1]-cons[ix,it-1]-xbar[it])(ik-2):
#bellman error
var bell1{ix in 1..nx,it in 1..nT-1} = u[ix,it]+beta*VV1[ix,it+1];
var bellerror{ix in 1..nx,it in 1..nT-1}=fapp[ix,it]-bell1[ix,it];
var lambdab{it in 1..nT-1}>=0;
#euler error
var eulererror1{ix in 1..nx,it in 1..nT-1}=uprime[ix,it]-beta*VVprime1[ix,it+1];
var lambdae1{ix in 1..nx,it in 1..nT-1}>=0;
#envelope error
var envelopeerror{ix in 1..nx,it in 1..nT-1}=polyprime[ix,it]-beta*VVprime1[ix,it+1];
var lambdaenv{it in 1..nT-1}>=0;
```

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#### AMPL code for a Simple Life-Cycle Model

minimize obj:sum {ix in 1..nx,it in 1..nT-1} (lambdae1[ix,it]+lambdab[it]+lambdaenv[it]); subject to consterror3{ix in 1..nx.it in 1..nT-1}: eulererror1[ix.it]>=-lambdae1[ix.it]: subject to consterror4 { ix in 1...nx, it in 1...nT-1 }: eulererror1 [ix, it] <= lambdae1 [ix, it]; subject to consterror5{ix in 1..nx,it in 1..nT-1}: bellerror[ix,it]>=-lambdab[it]; subject to consterror6{ix in 1..nx,it in 1..nT-1}: bellerror[ix,it] <= lambdab[it]; subject to consterror9{ix in 1..nx,it in 1..nT-1}: envelopeerror[ix,it]>=-lambdaenv[it]; subject to consterror10{ix in 1..nx, it in 1..nT-1}: envelopeerror[ix, it]  $\leq =$  lambdaenv[it]; subject to consbound1{ix in 1..nx, it in 1..nT-1}: r\*x[ix,it]-cons[ix,it]>=xmin[it+1]; subject to consbound2{ix in 1..nx, it in 1..nT-1}: r\*x[ix,it]-cons[ix,it]<=xmax[it+1]; #last period value function and derivatives subject to VVTconst1{ix in 1..nx}: VV1[ix,nT] =  $\log(1+x[ix, nT-1]-\cos[ix, nT-1]);$ subject to VTprime1 {ix in 1.,nx}; VVprime1[ix,nT]=1/(1+x[ix, nT-1]-cons[ix, nT-1]); # period 2...nT-1 value function and derivatives subject to VVTminus1{ix in 1..nx,it in 2..nT-1}: VV1[ix,it]= fapp1[ix,it]; subject to VTminus1prime{ix in 1..nx, it in 2..nT-1}: VVprime1[ix, it] = sum{ik in 1..nK} (ax[ik, it]\*phi1prime[ik,ix,it]); data: param xmin:= 1 1 2 0.5 3 0.01: param xmax:= 1 10 2 10 3 10:

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#### Continuous and Discrete State Variables

Let W be a continuous state variable and J be a discrete state variable. Time t value function is approximated by

$$V_t(W, J) = \Phi(W, J; a_t, \overline{W}_t) = \sum_{k=0}^7 a_{k+1,t} (W - \overline{W}_t)^k$$

The constrained optimization approach to a life-cycle model with continuous and discrete state variables is:

$$\textit{Minimize} \sum_{i} \sum_{j} \sum_{t} \lambda_{i,j,t}^{e} + \sum_{j} \sum_{t} \lambda_{j,t}^{b} + \sum_{j} \sum_{t} \lambda_{j,t}^{env}$$

subject to

- Bellman Error:

$$-\lambda_{j,t}^{b} \leq \Phi(W, J; a_{t}) - [u(c^{*}, J) + \beta \Phi(RW - c^{*}, J; a_{t+1})] \leq \lambda_{j,t}^{b}$$

- Euler Error

$$-\lambda_{i,j,t}^{e} \leq u'(c^*,J) - \beta R \Phi'(RW - c^*,J;a_{t+1}) \leq \lambda_{i,j,t}^{env}$$

- Envelope Error:

$$-\lambda_{j,t}^{env} \leq \Phi'(W,J;a_t) - \beta \Phi'(RW - c^*,J;a_{t+1}) \leq \lambda_{j,t}^{env}$$

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- We have continuous data on wealth and consumption
- We assume that the measurement error in consumption is normally distributed with mean 0 and unknown variance  $\sigma^2$
- We can use the Euler Equation to recover the predicted value of consumption
- The probability that household n chooses consumption c<sub>n,tp</sub> in period tp is:

$$\mathsf{Pr}(c_{n,tp}|W_{n,tp}^{data}) = \frac{1}{\sqrt{2\pi\sigma^2}} e^{-\frac{(c_{n,tp}^{data} - c_{n,tp}^{pred})^2}{2\sigma^2}}$$

Therefore the Log-Likelihood is given by:

$$\mathcal{L}(\theta) = \sum_{n=1}^{N} \sum_{tp=1}^{TP} \log \Pr(c_{n,tp} | W_{n,tp}^{data}, \theta)$$

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#### Structural Estimation with DP

- Conventional Approach
  - 1 take a guess of structural parameters
  - 2 solve DP
  - 3 calculate loglikelihood
  - 4 repeat 1,2,3 until loglikelihood is maximized
- The constrained optimization approach to structural estimation with dynamic programming is:

$$\mathit{Max}\mathcal{L} - \mathit{Penalty} \cdot \Lambda$$

subject to: Euler error Bellman error Envelope error where  $\Lambda = \sum_t \sum_i \lambda_{i,t}^e + \sum_t \lambda_t^b + \sum_t \lambda_t^{env}$ 

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- For most retirees the house is their major asset.
- A reverse mortgage(RM) allows one to convert equity in a house property into an income stream, without making the periodic loan payments or moving.
- Build a structural, dynamic model of retirees' consumption, housing and moving decisions and solve using MPEC (Mathematical Programming with Equilibrium Constraints)
- Welfare analysis shows that RM provides liquidity and longevity insurance. However, there are very high start up costs and moving becomes a risky proposition.

- RM are home loans that do not have to be repaid as long as the borrower lives in the house
- But the minimum between the house value and the principal plus the cumulated interest has to be paid back if the retiree definitively moves out or dies (non-recourse loans)
- Potential Market: 30.8 million households with at least one member age 62 and older in 2006
- Actual Market: 265,234 federally insured RM in 2007, about 1% of the 30.8 million households

#### Is the Reverse Mortgage a Fair Contract?

Option Payment: Lump Sum at the Beginning

- Initial Cost for the Lender:  $\overline{B}$
- Closing Cost:  $F = \lambda H_{it} + f$
- Outstanding Debt:  $G_{it}^{RM} = \overline{B} \sum_{j=1..t} (1+i_D)^{t-j}$
- Repayment in Present Value:  $RM_{it} = \frac{\min(H_{it}, G_{it}^{RM})}{R^{t-j}}$
- Expected Gain for the Lender:  $EGain_{j,i} = F + \sum_{t=j+1..T} \eta_{i,t-1} [(1 - \eta_{i,t})(1 - m_{i,t}) + \eta_{i,t}m_{i,t}] RM_{i,t}$
- Closure contract at age 62, H=\$100,000

Under this setting:

- Annually Adj HECM: B=\$31,000 EG=\$64,000 EG(F=0)=\$54,000
- Monthly Adj HECM: B=\$47,000 EG=\$74,000 EG(F=0)=\$63,000
- FM HomeKeeper:  $\overline{B}$ =\$10,000 EG=\$30,000 EG(F=0)=\$22,000

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Outline	Simple Life-Cycle Model	Reverse Mortgage	Model	Solution Method	Data	Results	Conclusions

#### Model

#### Preferences

$$U_{it}(C_{it},H_{it}) = \frac{(C_{it}^{1-\omega}H_{it}^{\omega})^{1-\gamma}}{1-\gamma} + \varepsilon_{it}(d_{it})$$

where  $\varepsilon_{it}(d_{it})$  is a vector of unobserved utility components associated to the discrete housing choice and it is Extreme Value Type I distributed

Budject Constraint

$$W_{it+1} = (1+r)W_{it} + ss - C_{it} - \psi_{it} - M_{it}$$

Choice set:

- Continuous Cit
- Discrete  $d_{it}$ : Move-Stay  $D_{it}^M$ , Own-Rent  $D_{it}^O$ , House  $H_{it}$

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## Housing Expenses

Per-Period Cost

$$\psi_{it} = [D_i^O \psi^{own} + (1 - D_i^O) \psi^{rent}] [D_{it}^M H_{it+1} + (1 - D_{it}^M) H_{it}]$$

Moving Cost

$$M_{it} = D_{it}^{M} D_{it}^{O} [D_{it+1}^{O} H_{it+1} - H_{it} + H_{it+1} \phi(D_{it+1}^{O})] + D_{it}^{M} (1 - D_{it}^{O}) H_{it+1} \phi^{rent}$$

where the transaction costs are:

$$\phi(D_{it+1}^{O}) = [D_{it+1}^{O}\phi^{own} + (1 - D_{it+1}^{O})\phi^{rent}]$$

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#### Value Function

$$V_{it}(X_{it}, \varepsilon_{it}) = \max_{d_{it}, C_{it}} \frac{(C_{it}^{1-\omega}(D_{it}^{M}H_{it+1}^{\omega}+(1-D_{it}^{M})H_{it}^{\omega}))^{1-\gamma}}{1-\gamma} + \varepsilon_{it}(d_{it}) + \beta(n_{t+1}E[V_{it}(W_{it+1}), (D_{it}^{M}H_{it+1} + (1-D_{it}^{M})H_{it}), D_{it+1}^{O}, \varepsilon_{it+1})] + b(TW_{it+1}))$$

subject to

$$W_{it+1} = (1+r)W_{it} + ss - C_{it} - \psi_{it} - M_{it}$$

 $C_{it} \geq C_{MIN}$ 

State Space

$$X_{it} = \{W_{it}, H_{it}, D_{it}^O, Age_{it}\}$$

Preference parameters to estimate

$$\theta = \{\gamma, \omega, \sigma\}$$

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Assumption I: Additivity

$$U(d_{it}, C_{it}, X_{it}, \theta) = \frac{(C_{it}^{1-\omega} H_{it}^{\omega})^{1-\gamma}}{1-\gamma} + \varepsilon_{it}(d_{it})$$

Assumption II: Conditional Independence

$$f(X_{it+1}, \varepsilon_{it+1} | d_{it}, C_{it}, X_{it}, \varepsilon_{it}, \theta) = q(\varepsilon_{it+1} | X_{it+1})g(X_{it+1} | d_{it}, C_{it}, X_{it}, \theta)$$

Bellman Equation:

$$V_t(X_{it}, \varepsilon_{it}) = \max_{d_{it}, C_{it}} [U(d_{it}, C_{it}, X_{it}, \theta) + \varepsilon_{it}(d_{it}) + \beta\eta_{it+1}EV(X_{it+1})]$$
$$= \max_{d_{it}} \left\{ \left[ \max_{C_{it}} \{ [U(d_{it}, C_{it}, X_{it}, \theta) + \beta\eta_{it+1}EV(X_{it+1})] | d_{it} \} \right] + \varepsilon_{it}(d_{it}) \right\}$$

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Inner Maximization (consumption conditional on housing)

$$r(X_{it}, d_{it}) = \max_{C_{it}} [U(d_{it}, C_{it}, X_{it}, \theta) + \beta \eta_{it+1} EV_{t+1}(X_{it+1})] | d_{it}$$

Outer Maximization (housing)
 Conditional Choice Probabilities

$$P(j|X_{it},\theta) = \frac{\exp\{r(X_{it},j,\theta)\}}{\sum_{k \in d_{it}(X_{it})} \exp\{r(X_{it},k,\theta)\}}$$

where

$$EV_{t+1}(X_{it+1}) = \ln\left[\sum_{k \in d_t(X_t)} \exp\{r(X_{it}, k, \theta)\}\right]$$

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## Dynamic Programming

#### Minimize the Sum of Errors

$$\Lambda = \sum_{t} \sum_{i} \sum_{j} \sum_{Q} \lambda_{i,j,Q,t}^{e} + \sum_{t} \sum_{j} \sum_{Q} \lambda_{j,Q,t}^{b} + \sum_{t} \sum_{j} \sum_{Q} \lambda_{j,Q,t}^{ons} + \sum_{t} \sum_{j} \sum_{Q} \lambda_{i,j,d,Q,t}^{ons}$$

subject to:

$$\begin{split} &-\lambda_{i,j,Q,t}^{e} \leq \textit{EulerEquation}_{i,j,Q,t} \leq \lambda_{i,j,Q,t}^{e} \\ &-\lambda_{j,Q,t}^{b} \leq \textit{BellmanEquation}_{j,Q,t} \leq \lambda_{j,Q,t}^{b} \\ &-\lambda_{j,Q,t}^{env} \leq \textit{EnvelopeCondition}_{j,Q,t} \leq \lambda_{j,Q,t}^{env} \\ &-\lambda_{i,j,d,Q,t}^{cons} \leq \textit{PolicyFunction}_{i,j,d,Q,t} \leq \lambda_{i,j,d,Q,t}^{cons} \end{split}$$

Go to the Appendix

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#### Solving DP and Estimation with the MPEC

$$egin{split} { extsf{Max}} \mathcal{L}( heta) - { extsf{Penalty}} \cdot egin{split} { extsf{h}} \ { extsf{e}}, { extsf{a}}, { extsf{c}} \ { extsf{h}} \ { extsf{e}}, { extsf{a}}, { extsf{c}} \ { extsf{h}} \$$

subject to: Euler errors Bellman error Envelope error Policy function error

where

$$\mathcal{L}(\theta) = \sum_{n=1}^{N} \sum_{tp=1}^{TP} \log \Pr(d_{n,tp}^{H}, c_{n,tp} | W_{n,tp}^{data}, H_{n,tp}^{data}, \theta)$$

We assume that there is a measurement error in consumption  $\sim N(0,\sigma^2)$   $\bullet$  Go to the Appendix II

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Outline	Simple Life-Cycle Model	Reverse Mortgage	Model	Solution Method	Data	Results	Conclusions
Data	9						

The Health and Retirement Study (HRS) and The Consumption and Activities Mail Survey (CAMS). US data (2000-2005)

- We select a group of 175 households that could be the potential target segment for Reverse Mortgage
- Characteristics: 62 years old or older, single, retiree, homeowner, complete information about consumption and financial situation

		Percentiles		Min	Max	Mean
	25%	50%	75%			
Н	\$40,000	\$70,000	\$92,000	\$ 2,500	\$170,000	\$71,000
W	\$5,000	\$17,500	\$63,000	\$0	\$276,548	\$45,950
H/W	0.86	2.5	7.5	0.11	1500	23.4
Ċ	\$6,270	\$9,774	\$15,090	\$110	\$84,380	\$13,873
55	\$6,972	\$9,468	\$11,340	\$0	\$ 24.701	\$9,087
Age	69	74	79	64	86	74

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Outline	Simple Life-Cycle Model	Reverse Mortgage	Model	Solution Method	Data	Results	Conclusions	
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Parameter	Estimate	Asymptotic s.e.	Bootstrap s.e
$\gamma$	3.87	(1.07e - 009)	(0.04)
$\omega$	0.85	(1.82e - 009)	(0.0002)
$\sigma$	0.87	(6.82e - 004)	(0.05)

- The asymptotic standard errors, computed using a finite difference approach, show a big small-sample bias
- We use a bootstrap procedure to reduce the small-sample bias

Results

#### Simulation of Welfare Gain from Reverse Mortgage

The welfare gain from a reverse mortgage as been calculated as a percentage increase in the initial non-housing financial wealth that makes the household without reverse mortgage as well off in expected utility terms as with the reverse mortgage.

• Welfare Gain as a Function of the House Value

House Value	Financial Wealth	Welfare Gain
\$40,000	\$10,300	-37.95%
\$80,000	\$26,000	3.16%
\$120,000	\$48,800	25.56%

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#### Simulation of Welfare Gain from Reverse Mortgage

Welfare Gain as a Function of the Initial Financial Wealth

Financial Wealth	Median FW	Welfare Gain	House Value
LW ( < \$10,000)	\$1,540	-63.7%	\$40,000
MW (\$10,000 - \$80,000)	\$26,500	13.44%	\$80,000
HW (> \$80,000)	\$138,000	34.61%	\$80,000

- PROS of RM: liquidity and longevity insurance
- CONS of RM: high closing cost and moving risk
- In the moving case, households with low financial wealth are significanly worse off. Closing a RM contract dramatically affects any future consumption and housing decision

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#### Simulation of Welfare Gain from Renting

- The simulation shows that some households would be better off from a reverse mortgage
- After about 20 years from its first appearance, the reverse mortgage market is still at 1% of its potentiality
- What would be the welfare gain if the household chooses to en-cash the savings locked in the house by moving out and renting the same size house?

House Value	Financial Wealth	Welfare Gain
\$40,000	\$10,300	498%
\$80,000	\$26,000	366%
\$120,000	\$48,800	205%

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## Simulation of Welfare Gain from Renting

Financial Wealth	Median FW	Welfare Gain	House Value
LW ( < \$10,000)	\$1,540	5200%	\$40,000
MW (\$10,000 - \$80,000)	\$26,500	215%	\$80,000
HW (> \$80,000)	\$138,000	23%	\$80,000

- Households with very low financial wealth have a significant welfare loss from closing a reverse mortgage contract, due to the moving risk, the high transaction costs and the fact that they could borrow only a percentage of the house value.
- On the other side, if the equity in their house is released by moving out and renting, they would be able to en-cash the full amount of the saving locked in their house without increasing their level of indebtedness and without incurring the moving

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# Conclusions

- Innovative structural, dynamic model of retirees' consumption, housing and moving decisions.
- First MPEC approach applied to an empirical strucural model with dynamic programming problem and continuous state variables.
- Reverse mortgage provides liquidity and longevity insurance.
   However moving becomes a much riskier proposition, especially for households with low financial wealth.
- Common belief is that Reverse mortgage is for "house rich but cash poor" households. This paper shows otherwise. Thank you

#### Appendix: DP with Approximation of the Value Function

Euler Equations:

$$u'(c_{dN}^*,H) - \beta\eta_{t+1}RV'_{t+1}(RW - c_{dN}^* - \psi + ss;H,Q) = 0$$

$$u'(c_{dMhq}^{*}, h) - \beta \eta_{t+1} RV'_{t+1}(RW - c_{dMhq}^{*} - \psi - M + ss; h, q) = 0$$

Bellman Equation:

$$V_t(W, H, Q) = \ln \left\{ \exp(\widehat{V}_{dN, t}) + \sum_q \sum_h \exp(\widehat{V}_{dMhq, t}) \right\}$$

Envelope Condition:

$$V_t'(W, H, Q) = \Pr(NM|W, H, Q) \cdot \hat{V}_{dN,t}' + \sum_q \sum_h \Pr(Mhq|W, H, Q) \cdot \hat{V}_{dMhq,t}'$$

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Value Function Approximation

$$V_t(W, H, Q) = \Phi(W, H, Q; a_t, \overline{W}_t) = \sum_{k=0}^7 a_{k+1, H, Q, t} (W - \overline{W}_t)^k$$

Policy Function Approximation

$$c_{d,t}^{*}(W,H,Q) = \Phi(W,H,Q;b_{d,t},\overline{W}_{t}) = \sum_{k=0}^{7} b_{k+1,H,Q,d,t} (W-\overline{W}_{t})^{k}$$

We would like to find coefficients  $a_t$  and  $b_{d,t}$  such that each time t Bellman equation, along with the Euler and Envelope conditions, holds with the  $\Phi$  approximation

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Euler Errors

$$-\lambda_{i,j,Q,t}^{e} \leq u'(c_{i,j,d}^{*}N_{,t},H_{j,t}) - \beta R \Phi'(RW_{i,t} - c_{i,j,d}^{*}N_{,t} - \psi + ss; H_{j,t}, Q_{t}; a_{t+1}) \leq \lambda_{i,j,Q,t}^{e}$$

$$-\lambda_{i,j,Q,t}^{e} \leq u'(c_{i,j,d}^{*}Mhq_{,t},H_{t+1}) - \beta R\Phi'(RW_{i,t} - c_{i,j,d}^{*}Mhq_{,t} - \psi - M + ss; H_{t+1}, Q_{t+1}; a_{t+1}) \leq \lambda_{i,j,Q,t}^{e}$$

Bellman Error

$$-\lambda_{j,Q,t}^{b} \leq \Phi(W_{i,t}, H_{j,t}, Q_{t}; a_{t}) - \ln\left\{\exp(\hat{V}_{i,j,dN,t}) + \sum_{q} \sum_{h} \exp(\hat{V}_{i,j,dMhq,t})\right\} \leq \lambda_{j,Q,t}^{b}$$

where

$$\widehat{V}_{i,j,dN,t} = u(c^*_{i,j,dN,t}, H_{j,t}) + \beta \eta_{t+1} \Phi(RW_{i,t} - c^*_{i,j,dN,t} - \psi + ss; H_{j,t}, Q_t; a_{t+1})$$

$$\widehat{V}_{i,j,dMhq_{,t}} = u(c^*_{i,j,dMhq_{,t}}, H_{t+1}) + \beta \eta_{t+1} \Phi(RW - c^*_{i,j,dMhq_{,t}} - \psi - M + ss; H_{t+1}, Q_{t+1}; a_{t+1})$$

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Envelope Error

$$-\lambda_{j,Q,t}^{env} \le \Phi'(W_{i,t}, H_{j,t}, Q_t; a_t) - \{f_{i,j,dN,t} \cdot \Phi'(RW_{i,t} - c_{i,j,dN,t}^* - \psi + ss; H_{j,t}, Q_t; a_{t+1})\}$$

$$+\sum_{q}\sum_{h}\left[f_{i,j,d}Mhq_{,t} \cdot \Phi'(RW_{i,t} - c_{i,j,d}Mhq_{,t} - \psi - M; H_{t+1}, Q_{t+1}; a_{t+1})\right] \le \lambda_{j,Q,t}^{env}$$

where

$$f_{i,j,d,t} = \Pr(d|W_{i,t}, H_{j,t}, Q_t) = \frac{\exp(\widehat{V}_{i,j,d,N})}{\exp(\widehat{V}_{i,j,dN,t}) + \sum_q \sum_h \exp(\widehat{V}_{i,j,dMhq,t})}$$

Policy Function Error

$$-\lambda_{i,j,Q,d,t}^{cons} \le \Phi(W_{i,t}, H_{j,t}, Q_t; b_t) - c_{i,j,d,t}^*(W_{i,t}, H_{j,t}, Q_t) \le \lambda_{i,j,Q,d,t}^{cons}$$

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#### Loglikelihood

Measurement Error in Consumption

$$\Pr(c_{n,t}|d_{n,tp}^{H}, W_{n,tp}^{data}, H_{n,tp}^{data}, Q_{n,tp}^{data}) = \frac{1}{\sqrt{2\pi\sigma^2}}e^{-\frac{(c_{n,tp}^{data} - c_{n,tp}^{pred})^2}{2\sigma^2}}$$

Discrete Choice Probability

$$\Pr(d_{n,tp}^{H}|W_{n,tp}^{data}, H_{n,tp}^{data}, Q_{n,tp}^{data}) = \frac{e^{V_{d,n,tp}}}{\sum_{m} e^{V_{m,n,tp}}}$$

Joint Probability of Housing and Consumption Choice

$$\Pr(d_{n,tp}^{H}, c_{n,tp} | W_{n,tp}^{data}, H_{n,tp}^{data}, Q_{n,tp}^{data}) = \Pr(d_{n,tp}^{H} | W_{n,tp}^{data}, H_{n,tp}, Q_{n,tp}^{data}) \cdot \Pr(c_{n,t} | d_{n,tp}^{H}, W_{n,tp}^{data}, H_{n,tp}^{data}, Q_{n,tp}^{data})$$

Log-Likelihood

$$\mathcal{L}(\theta) = \sum_{n=1}^{N} \sum_{tp=1}^{TP} \log \Pr(d_{n,tp}^{H}, c_{n,tp} | W_{n,tp}^{data}, H_{n,tp}^{data}, Q_{n,tp}^{data}, \theta)$$

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